

THE ANACONDA COMPANY
GREAT FALLS, MONTANA 59401



WILLIAM J. ROBERTS
MANAGER



Date December 7, 1971

L.H. Larison, President
American Chemet Corporation
Box 1727
Helena, Montana 59601

Dear Mr. Larison:

I have received a letter from William H. Porter, dated December 6, 1971, requesting an increase in your fume allotment for the month of December to 350 to 500 tons instead of the usual 100 tons per month.

We are agreeable to this increase from 100 tons to 350 to 500 tons as requested in accordance with the terms of the contract between our companies.

This in no way is a guaranteed delivery promise; but, excluding unforeseen circumstances, this shipment of East Helena fume to you will be filled.

Very truly yours,

W. J. Roberts

Manager

WJR:cl

cc: Mr. G. P. Sorell

~~A. J. McDonell~~

M. J. Villeneuve

J. L. Owings

D. J. Murphy

Wm. H. Porter, Sr.



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AMERICAN chemet CORPORATION
PLANT, P.O. BOX 700, EAST HELENA, MONTANA 59635 • PH. 406/227-5302

December 6, 1971

Mr. Bill Roberts
The Anaconda Company
Great Falls, Montana

Dear Bill:

We would like to increase our fume allotment for the month of December to 350 to 500 tons, instead of the usual 100 tons per month.

Very truly yours,


William H. Porter

WHP/jr

cc: L. H. Larison

-714

THE ANACONDA COMPANY

GREAT FALLS, MONTANA 59401



WILLIAM J. ROBERTS
MANAGER

Date November 2, 1971

L.H. Larison, President
American Chemet Corporation
Box 1727
Helena, Montana 59601

Dear Mr. Larison:

I have received a letter from William H. Porter, dated November 1, 1971, requesting an increase in your fume allotment for the month of _____ to 350 to 500 tons instead of the usual 100 tons per month.

We are agreeable to this increase from 100 tons to 350 to 500 tons as requested in accordance with the terms of the contract between our companies.

This in no way is a guaranteed delivery promise; but, excluding unforeseen circumstances, this shipment of East Helena fume to you will be filled.

Very truly yours,

Manager

WJR:cl

cc: Mr. G. P. Sorell
A. J. McDonell
M. J. Villeneuve
J. L. Owings
D. J. Murphy
Wm. H. Porter, Sr.

AMERICAN chemet CORPORATION
PLANT, P.O. BOX 700, EAST HELENA, MONTANA 59635 • PH. 406/227-5302

November 1, 1971

Mr. Bill Roberts
The Anaconda Company
Great Falls, Montana

Dear Bill:

We would like to increase our fume allotment for the month of November to 350 to 500 tons, instead of the usual 100 tons per month.

Very truly yours,


William H. Porter

WHP/jr

cc: L. H. Larison



AMERICAN chemet CORPORATION
PLANT, P.O. BOX 700, EAST HELENA, MONTANA 59635 • PH. 406/227-5302

October 29, 1971

Mr. Bill Roberts
The Anaconda Company
Great Falls, Montana 59401

Dear Bill:

The other day you mentioned you might be able to provide us with an entree to visit Cominco operations in Trail. We could go up there and make a cold call, but usually the reception is much nicer if they know you are being referred by somebody they respect.

Sincerely,

WHP

William H. Porter

WHP/jr

*Told Bill to call Don Griffith (604-368-3533)
This was set up between Don & me.*

*WHP
11-15-71*

*WHP
11/12/71*

*Cadwell
File*

THE ANACONDA COMPANY
GREAT FALLS, MONTANA 59401



WILLIAM J. ROBERTS
MANAGER

Date October 4, 1971

L. H. Larison, President
American Chemet Corporation
Box 1727
Helena, Montana 59601

Dear Mr. Larison:

I have received a letter from William H. Porter, dated October 1, 1971, requesting an increase in your fume allotment for the month of October to 350 to 500 tons tons instead of the usual 100 tons per month.

We are agreeable to this increase from 100 tons to 350 to 500 tons as requested in accordance with the terms of the contract between our companies.

This in no way is a guaranteed delivery promise; but, excluding unforeseen circumstances, this shipment of East Helena fume to you will be filled.

Very truly yours,


Manager

WJR:cl

cc: Mr. G. P. Sorell
A. J. McDonell
M. J. Villeneuve
J. L. Owings
D. J. Murphy
Wm. H. Porter, Sr.

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AMERICAN chemet CORPORATION
PLANT, P.O. BOX 700, EAST HELENA, MONTANA 59635 • PH. 406/227-5302

October 1, 1971

Mr. Bill Roberts
The Anaconda Company
Great Falls, Montana

Dear Bill:

We would like to increase our fume allotment for the month of October to 350 to 500 tons, instead of the usual 100 tons per month.

Very truly yours,


William H. Porter

WHP/jr

cc: L. H. Larison

*Custom
File*

THE ANACONDA COMPANY
GREAT FALLS, MONTANA 59401



WILLIAM J. ROBERTS
MANAGER

Date June 3, 1971

L.H. Larison, President
American Chemet Corporation
Box 1727
Helena, Montana 59601

Dear Mr. Larison:

I have received a letter from William H. Porter, dated June 1, 1971,
requesting an increase in your fume allotment for the month of June
to 300 to 450 tons instead of the usual 100 tons per month.

We are agreeable to this increase from 100 tons to 300 to 450 tons
as requested in accordance with the terms of the contract between our
companies.

This in no way is a guaranteed delivery promise; but, excluding unforeseen
circumstances, this shipment of East Helena fume to you will be filled.

Very truly yours,


Manager

WJR:cl

cc: Mr. G. P. Sorell
A. J. McDonell
M. J. Villeneuve
J. L. Owings
D. J. Murphy
Wm. H. Porter, Sr.

Brick

AMERICAN chemet CORPORATION
PLANT, P.O. BOX 700, EAST HELENA, MONTANA 59635 • PH. 406/227-5302

June 1, 1971

Mr. Bill Roberts
The Anaconda Company
Great Falls, Montana

Dear Bill:

We would like to increase our fume allotment for the
month of June to 300 to 450 tons, instead of the
usual 100 tons per month.

Very truly yours,


William H. Porter

WHP/jr

cc: L. H. Larison

*- Admin
Roberts*

AMERICAN chemet CORPORATION

PLANT, P.O. BOX 700, EAST HELENA, MONTANA 59635 • PH. 406/227-5302

June 1, 1971

Mr. Jim Owings
The Anaconda Company
Great Falls, Montana 59401

Dear Jim:

I want to review our pricing of zinc fume and my idea of what should be done to change our contract since it is based on the discontinued Prime Western East St. Louis price.

We have let the situation develop these few months because neither of us were sure what the change meant or what its effect would be on the marketplace. During this time, our margins have deteriorated about \$30.00 per ton. We hope to pick up \$10.00 with a price increase before long, but aren't sure we can do it. The rest of the difference is from increased pressure on the market, part of which is due to the change in Prime Western price structure. Oxide doesn't follow metal exactly but after metal moves 1¢, it usually does. The only reason it wouldn't is because relief had been obtained someplace.

I now believe that the net change in price structure was effectively a \$10.00 per ton reduction, but the reduction was phrased as a freight credit to eliminate freight discounting or some other sales device.

If the price had been a straightforward decrease of \$10.00 per ton, East St. Louis Prime Western would be 15¢ based on its classical difference from delivered Prime Western which is currently 16¢. If that had happened, we wouldn't have anything to discuss. It is my contention that this is actually all that did happen.

Because nothing else has changed and because a standard formula has always existed between East St. Louis Prime Western and delivered Prime Western, I propose we substitute that relation in our contract.

Sincerely,

William H. Porter
William H. Porter

WHP/jr

Bill:

*There are thoughts of
Bill Porter on zinc pricing in June
and cross. I am preparing a proposal.*

Jim

*WHP
6/5/71*

*Admission
File*

THE ANACONDA COMPANY

GREAT FALLS, MONTANA 59401



WILLIAM J. ROBERTS
MANAGER

Date May 13, 1971

L.H. Larison, President
American Chemet Corporation
Box 1727
Helena, Montana 59601

Dear Mr. Larison:

I have received a letter from William H. Porter, dated May 3, 1971, requesting an increase in your fume allotment for the month of May to 300 to 450 tons instead of the usual 100 tons per month.

We are agreeable to this increase from 100 tons to 300 to 450 tons as requested in accordance with the terms of the contract between our companies.

This in no way is a guaranteed delivery promise; but, excluding unforeseen circumstances, this shipment of East Helena fume to you will be filled.

Very truly yours,

Manager

WJR:cl

cc: Mr. G. P. Sorell
A. J. McDonell
M. J. Villeneuve
J. L. Owings
D. J. Murphy
Wm. H. Porter, Sr.

THE ANACONDA COMPANY
GREAT FALLS REDUCTION DEPARTMENT
GREAT FALLS, MONTANA

MEMORANDUM - May 11, 1971

TO - Mr. Wm. J. Roberts
FROM - J. Owings
SUBJECT - EAST HELENA BAG HOUSE FUME SHIPMENT TO AMERICAN CHEMET

As you know, Wm. Porter requested the collection of 10 to 15 cars of fume for a backlog in case of a strike. This has been a normal procedure through several contract years. Your concern was the question of disposal of any fume cars loaded and on-hand during a strike.


Bill and I have discussed the possible procedures as follows:

1. Any Fume cars that are loaded will be held in East Helena for for possible purchase by Chemet. If Chemet takes a car, any demurrage accumulated on that car will be for their account. If we know three days in advance of a strike, all Fume loaded during this three-day period can be held in East Helena to satisfy this procedure.
2. Bill will look into the possibility of leasing rail cars for the storage of our last three days' production. For any cars so held and not purchased by Chemet, the leasing charge will be for our account. It's quite possible that Bill's cost for leasing is less than current-strike demurrage charges.

Bill is checking with the railroad at East Helena to determine any difficulties with the above two procedures.

JO-ps

cc: Messrs. M. Villeneuve
W. Porter


5/11/71


AMERICAN chemet CORPORATION

PLANT, P.O. BOX 700, EAST HELENA, MONTANA 59635 • PH. 406/227-5302

May 3, 1971

Mr. Bill Roberts
The Anaconda Company
Great Falls, Montana

Dear Bill:

We would like to increase our fume allotment for the
month of May to 300 to 450 tons, instead of the
usual 100 tons per month.

Very truly yours,


William H. Porter

WHP/jr

cc: L. H. Larison

File

THE ANACONDA COMPANY
GREAT FALLS, MONTANA 59401



WILLIAM J. ROBERTS
MANAGER

Date April 19, 1971

L.H. Larison, President
American Chemet Corporation
Box 1727
Helena, Montana 59601

Dear Mr. Larison:

I have received a letter from William H. Porter, dated April 5, 1971, requesting an increase in your fume allotment for the month of April to 300 to 450 tons instead of the usual 100 tons per month.

We are agreeable to this increase from 100 tons to 300 to 450 tons as requested in accordance with the terms of the contract between our companies.

This in no way is a guaranteed delivery promise; but, excluding unforeseen circumstances, this shipment of East Helena fume to you will be filled.

Very truly yours,

Manager

WJR:cl

- cc: Mr. G. P. Sorell
A. J. McDonell
M. J. Villeneuve
J. L. Owings
D. J. Murphy
Wm. H. Porter, Sr.

AMERICAN chemet CORPORATION
PLANT, P. O. BOX 700, EAST HELENA, MONTANA 59635 • PH. 406/227-5302

April 5, 1971

Mr. Bill Roberts
The Anaconda Company
Great Falls, Montana

Dear Bill:

We would like to increase our fume allotment for the month of April to 300 to 450 tons, instead of the usual 100 tons per month.

Very truly yours,


William H. Porter

WHP/jr

cc: L. H. Larison

*Chadwell
File*

THE ANACONDA COMPANY

GREAT FALLS, MONTANA 59401



WILLIAM J. ROBERTS
MANAGER

Date March 4, 1971

L. H. Larison, President
American Chemet Corporation
Box 1727
Helena, Montana 59601

Dear Mr. Larison:

I have received a letter from William H. Porter, dated March 3, 1971, requesting an increase in your fume allotment for the month of March to 250 to 350 tons instead of the usual 100 tons per month.

We are agreeable to this increase from 100 tons to 250 to 350 tons as requested in accordance with the terms of the contract between our companies.


This in no way is a guaranteed delivery promise; but, excluding unforeseen circumstances, this shipment of East Helena fume to you will be filled.

Very truly yours,

Manager

WJR:cl

cc: Mr. G. P. Sorell
A. J. McDonell
M. J. Villeneuve
J. L. Owings
D. J. Murphy
Wm. H. Porter, Sr.



AMERICAN chemet CORPORATION
PLANT, P.O. BOX 700, EAST HELENA, MONTANA 59635 • PH. 406/227-5302

March 3, 1971

Mr. Bill Roberts
The Anaconda Company
Great Falls, Montana 59401

Dear Bill:

We would like to increase our fume allotment for the month of March to 250 to 350 tons, instead of the usual 100 tons per month.

Very truly yours,


William H. Porter

WHP/jr

cc: L. H. Larison

*Cadence
File*

THE ANACONDA COMPANY

GREAT FALLS, MONTANA 59401



WILLIAM J. ROBERTS
MANAGER

Date February 3, 1971

L.H. Larison, President
American Chemet Corporation
Box 1727
Helena, Montana 59601

Dear Mr. Larison:

I have received a letter from William H. Porter, Jr., dated February 1, 1971 requesting an increase in your fume allotment for the month of February to 250 to 350 tons instead of the usual 100 tons per month.

We are agreeable to this increase from 100 tons to 250 to 350 tons as requested in accordance with the terms of the contract between our companies.

This in no way is a guaranteed delivery promise; but, excluding unforeseen circumstances, this shipment of East Helena fume to you will be filled.

Very truly yours,

Manager

WJR:cl

cc: Mr. G. P. Sorell
A. J. McDonell
M. J. Villeneuve
J. L. Owings
D. J. Murphy
Wm. H. Porter, Sr.

01-01-71

AMERICAN chemet CORPORATION

PLANT, P. O. BOX 700, EAST HELENA, MONTANA 59635 • PH. 406/227-5302

February 1, 1971

Mr. Bill Roberts
The Anaconda Company
Great Falls, Montana 59401

Dear Bill:

We would like to increase our fume allotment for the month of February to 250 to 350 tons, instead of the usual 100 tons per month.

Very truly yours,


William H. Porter

WHP/jr

cc: L. H. Larison

Handwritten: C. J. J. J.

THE ANACONDA COMPANY
GREAT FALLS, MONTANA 59401



WILLIAM J. ROBERTS
MANAGER

Date January 7, 1971

L. H. Larison, President
American Chemet Corporation
Box 1727
Helena, Montana 59601

Dear Mr. Larison:

I have received a letter from William H. Porter, Jr., dated January 6, 1971, requesting an increase in your fume allotment for the month of January to 250 to 350 tons instead of the usual 100 tons per month.

We are agreeable to this increase from 100 tons to 250 to 350 tons as requested in accordance with the terms of the contract between our companies.

This in no way is a guaranteed delivery promise; but, excluding unforeseen circumstances, this shipment of East Helena fume to you will be filled.

Very truly yours,

Manager

WJR:cl

cc: Mr. G. P. Sorell
A. J. McDonell
M. J. Villeneuve
J. L. Owings
D. J. Murphy
Wm. H. Porter, Sr.

Handwritten: fume

AMERICAN chemet CORPORATION
PLANT, P. O. BOX 700, EAST HELENA, MONTANA 59635 • PH. 406/227-5302

January 6, 1971

Mr. Bill Roberts
The Anaconda Company
Great Falls, Montana 59401

Dear Bill:

We would like to increase our fume allotment for the month of January to 250 to 350 tons, instead of the usual 100 tons per month.

Very truly yours,


William H. Porter

WHP/jr

cc: L. H. Larison